



Change MBTI Quest

Discover what aspects of change certain MBTI types thrive on, and what aspects are particularly challenging. Learn ways you can plan ahead to make organizational change most effective. Each MBTI type needs something very specific in order to survive and thrive during times of change. Learn why some people are excited by change and others are drained, why some people want to dive right in, while others want to reflect and plan first. Learn why some want to know details of the change while others prefer focusing on big-picture goals. You'll find out what you uniquely need during a time of change and create a plan to get you through endings, transition periods, and new beginnings.

Communication MBTI Quest

Each of us have distinct and different preferences in the way we communicate. These preferences guide how we take in and evaluate information and the way we orient ourselves to the world around us. Enhance your ability to communicate by uncovering your MBTI preferences and understanding how your natural way of interacting affects others. Learning and leveraging each person's unique communication style will provide the framework for a future of clear, strong, and vital communication within your team and organization.

Conflict MBTI Quest

Learn how each of the different MBTI personality types present themselves in a conflict. Use this information to better strategize before a conflict situation arises, communicate when in conflict, and resolve the conflict. Discover which two MBTI personality preferences are the most prone to conflict and how to help them. Learn a model for managing conflict that leverages your own unique personality type and create a road map to guide you through future conflict. Combine the Thomas Kilmann Inventory (TKI) with the MBTI for a deep understanding of your preferences when encountering conflict.

Cultural Diversity MBTI Quest

The MBTI provides a common framework for discussing differences and the unique gifts we bring, both from our culture and as individuals. Perfect for cross-cultural teams, the MBTI is a universal tool that teams can use to build common bonds across ethnic, political, and religious boundaries and leverage the different gifts we each bring to a global organization.

Customer Service MBTI Quest

Each MBTI type brings a unique contribution to customer service. Uncover and leverage your own natural gifts to provide one-of-a-kind customer service excellence. Identify the preferences of your core customer group and ensure that their true needs are being met through the power of the MBTI.





Emotional Intelligence MBTI Quest

Research shows that Emotional Intelligence is the single largest predictor of success. Explore how the MBTI personality type preferences can be used to understand and develop Emotional Intelligence. Both the MBTI and EI focus on internal (intrapersonal) and external (interpersonal) competencies. Learn practical ways to develop such intrapersonal skills as self-awareness, self-regulation, flexibility and resiliency, and interpersonal skills such as empathy, building rapport, and persuading others. Learn which of the eight MBTI functions relate to specific components of EI and use the combined power of the MBTI and emotional intelligence to ensure your personal and professional success.

Leadership MBTI Quest

Each MBTI type has a unique leadership style. Develop your preferred leadership style and learn to watch out for your potential blind spots (for example, which type may overly focus on the task at the expense of relationships?). Learn where each leader prefers to focus their attention, goals, values, and organizational structure. Move beyond one-size-fits-all leadership and unlock your unique leadership strengths

Negotiation MBTI Quest

The MBTI brings a clear common language to different preferences. See beyond your preferred strategy as ‘the only way’ to create bridges of agreement with the other negotiating party. Explore how to better utilize your unique negotiation strength to build consensus and create winning solutions for all parties. Especially effective for those who would like to influence regardless of their authority, the MBTI also fits seamlessly when combined with the Thomas Kilmann Instrument (TKI).

Resiliency MBTI Quest

The constantly changing and competitive modern business world often asks us to produce better, faster, and with fewer resources. Resiliency is the determining factor in whether workers survive or thrive or burn out. Use the power of the MBTI to determine your team’s unique responses to these challenging situations. Learn the best methods for keeping cool under pressure, techniques to get through the most demanding times. Determine how to respond constructively to stress, keeping your perspective and sense of humor even when it seems that your clients have lost theirs. Learn quick and practical ways to recharge yourself to work more effectively.

Sales MBTI Quest

Get beyond ‘one-size-fits-all’ sales strategies and leverage the unique sales strengths of your MBTI personality types. Make sure each member of the sales team is in the right role. Who prefers to reach out and win over new clients? Who’s better suited to form deeper relationships with a small core group of important clients? Also, look at your client’s preferences and learn the best ways to make a client decide in your favor. Give your team the MBTI sales edge.





Strengths MBTI Quest

The Gallup organization has found that most of us call upon our strengths at work only 20% of the time. In contrast, members of high-performing teams use their strengths 75% of the time. Use the MBTI to help discover your strengths. Together we'll look at what you do best innately and instinctively and come up with a practical plan for you to bring your best to your work every day. Discover what different members of your team do uniquely well and learn how to delegate project responsibilities according to those strengths.

Time Management MBTI Quest

The MBTI unlocks each person's unique approach to most effectively managing their time. Each type responds differently to completing project tasks and managing the time it takes to get them done. Learn each type's approach, how to overcome time traps, and how each type is best motivated. Find out when each type is most vulnerable to procrastination and take home specific tips to help each type manage their time most effectively.

